



State Innovation Exchange (SiX) Senior Director, Economic Justice

About the State Innovation Exchange

The State Innovation Exchange (SiX) is a 501(c)(3) policy, strategy, and resource center for community-centered state legislators. We empower, embolden, and equip state legislators to build and wield progressive governing power by/with/for the people they represent. We do this by providing legislators with the tools needed to shape impactful public policy and building their capacity to lead with their constituents. We foster long-term collaboration between legislators-across chambers, across regions, and across state lines - and with grassroots movements.

Our vision is an equitable, resilient, healthy, and prosperous future for every person in the United States, which is secured and safeguarded by progressive state legislators. SiX's sister organization, SiX Action is a 501(c)(4) that works alongside SiX to build the capacity of state legislators by providing policy development, communications tools, and technical assistance.

Position Summary

The Senior Director, Economic Justice, leads the execution of a newly formalized body of economic justice throughout SiX's programmatic work organizing state legislators and movement partners. This position will design and implement cross-state and national projects to advance economic justice policies, from worker power to family economic security to progressive revenue and beyond. The Senior Director will further develop a growing cohort of state legislators with enhanced policy literacy, strategy, motivation, skills and abilities to champion key state economic policies, proactively drive public narrative, and build momentum toward national-level change. The position will also build on a depth of crucial partnerships with our legislators and movement allies.

This position reports to the Senior Vice President of State Strategy and Services and will work closely with program leads at SiX.

Strong candidates will have a demonstrated history of equitable participation in coalitions, experience in democracy policy and/or organizing, a race-forward understanding of economic policy issues, a history of being a strategic innovator on legislative advocacy, demonstrated leadership in building programs and leading teams, and a collaborative and collegial stance.

At SiX, we commit to equal pay for equal work. To counter pay inequality and uphold internal parity, we use a nonnegotiable starting salary system, while benchmarking our pay to highly competitive markets in the nonprofit sector. **The starting salary for this position is \$110,000.**

In addition, SiX offers competitive benefits including generous healthcare coverage options for you and your family, life insurance, a retirement match, flexible schedule, and a generous leave and holiday schedule. This is a full-time, exempt position. SiX is a fully remote organization; however, this position may require travel throughout the U.S.

Note: Research suggests that women and BIPOC individuals may self-select out of opportunities if they don't meet 100% of the job requirements. We encourage anyone who believes they have the skills and the drive necessary to succeed here to apply for this role.

Role Responsibilities

All staff at SiX have personalized role responsibilities – the outcomes and impacts you are expected to deliver as part of your unique role within the organization. As the Senior Director, Economic Justice you will be responsible for delivering on the following expectations in your day-to-day work:

1. *Program Strategy and Oversight – Economic Justice Project:* Design and oversee strategy, implementation, and impact for this new program area, working in close coordination with legislators, local and national partners, and SiX overall. Candidates should have a proven track record designing and successfully executing national advocacy campaigns, with specific experience working at the intersection of economic justice and racial equity. Ideal candidates will harness their robust network of relationships with state and national democracy and civic engagement advocacy organizations in service of this work.
2. *Program Implementation:* Expand the network of state legislator economic justice Champions and oversee the development of projects, training and policy materials, communications tools and other project deliverables. Candidates should have demonstrated experience working in state legislative ecosystems, with a deep understanding of the barriers and resource limitations that hamper the efforts of state legislators to advance pro-democracy reforms and / or a history of working with democracy champions who have advanced positive reforms. Notably, the Senior Director of Economic Justice will further develop a cohort of state legislator champions and support the development of enhanced policy literacy, strategy, motivation, skills and abilities to champion key state democratic policies, proactively drive public narrative, and build momentum toward national level change.
3. *Partnerships:* Identify, establish, cultivate and maintain relationships with key economic justice partners and coalitions. Coordinate with local, state and national partners to execute projects and pursue shared policy goals. Ensure internal coordination across departments for partnerships that have multiple touchpoints. Candidates should have an

expert understanding of the field of economic justice experts and champions and utilize this to inform the direction of the program.

4. *Internal Collaboration:* The Senior Director of Economic Justice will work closely with the organization's program teams and coalition partners to drive existing programming, and create and execute new programming. This position reports to the Senior Vice President of State Services and will work closely with fellow program leads, including the Senior Directors of Legislative Affairs, the strategic initiatives and services team leads and the legislative team. Additionally, the Senior Director of Economic Justice will capitalize on our matrixed organizational model -- national programming and cohorts of hundreds of legislators organized around key issues combined with on-the-ground staff serving as trusted strategic advisors to legislators in key states. This work will be complemented with our wrap-around support services, including training, research and communications, targeted at state legislators who operate with little-to-no staff support.
5. *Staff Management:* Supervise, support and build out the Economic Justice team. Cultivate an environment of positive team building and drive organizational culture-building activities. Support staff in identifying opportunities for advancement of this program area for SiX, setting goals and achieving objectives, and oversee and track team progress toward the organization's and portfolio's overall programmatic goals. Oversee the execution of special projects, as necessary. Ensure staff collaborate across the organization, as necessary. Candidates should demonstrate a strong history in staff management rooted in a commitment to feedback, culture building, and accountability. Ideal candidates will have experience managing remote staff distributed across the country.
6. *Fund Development:* Represent the Economic Justice portfolio at SiX before foundations, individual donors, and donor collaboratives. Provide high-level support for all funding streams, including the completion of grant reports, grants management and oversight, and national meetings where required. In collaboration with the SiX Vice President of Development, lead the development of proposal renewals, proposal design and grant writing for projects in your portfolio and engage in fundraising for the organization. Candidates should possess strong written and verbal communication skills that can clearly, concisely, and compellingly convey essential programmatic information.
7. *Financial Oversight:* Develop, monitor, and course-correct the economic program budget where needed to ensure alignment with internal controls and funder compliance. Candidates should have direct experience managing program budgets and using/maintaining operational data.
8. *External Affairs:* Represent the organization and serve as a spokesperson and thought leader with legislators, the public, the progressive ecosphere and members of the press. Advance the organization's reputation, profile and brand with key stakeholders. Ensure departmental participation in national conferences and events. Candidates should possess strong written and verbal communication skills that can clearly, concisely, and

compellingly convey essential programmatic information. Ideal candidates will have a demonstrated record of leading on democracy issues nationally and / or across multiple states.

9. *Organizational Alignment*: Ensure that the economic justice program at SiX meets its organization-wide expectations with regard to living our organizational values, practicing equity and inclusion, ensuring compliance with applicable rules and regulations, and achieving coordination and cohesiveness with SiX's strategic plan and overall programmatic goals. Candidates should demonstrate a history of stewarding organizational transformation and/or culture change work within a dynamic and multi-racial setting.

Core Competencies

All staff roles at SiX are grounded in a set of core competencies that are standardized across the organization based on the type of role you hold. As the Senior Director of Economic Justice you will be expected to demonstrate the following core competency expectations in your day-to-day work:

1. *Equity and Inclusion*. You are able to consistently integrate your deep understanding of key equity concepts into work projects and interactions by addressing structural implications and disproportionate impacts of policies, activities, and decisions on race, gender, class and other group identities within the context of job responsibilities and projects.
2. *Strategy and Implementation*. You are able to provide strategic consultation and advice in the formation, oversight, and execution of your team's work and their deliverables. You ensure ongoing programmatic excellence and accountability for your team in alignment with SiX's organizational strategic plan and funder requirements. You are able to successfully implement the core activities of your department/issue area through direct program implementation and/or the management of staff who are responsible for program implementation.
3. *Staff Management*. You are able to support and cultivate staff. You effectively engage in and resolve conflict and you are able to adeptly manage across lines of difference within a multi-racial organization.
4. *External Partner Management and Movement Building*. You are able to identify, cultivate, and maintain successful partnerships with external stakeholders in the implementation and impact of your department/issue area. You possess the ability to identify, recruit, hire, delegate, and manage contractors and/or vendors to implement components of the work, on an as needed basis.
5. *External Communications and Brand Management*. You are able to adeptly represent the organization and serve as a spokesperson and thought leader with legislators, the

public, and members of the press. You advance the organization's reputation, profile, and brand with key stakeholders. You possess excellent written and verbal communication skills.

6. *Knowledge Management.* You are able to provide consultation and input on the design of systems, processes, and tools to better support the facilitation, collection, and sharing of knowledge that is generated by your portfolio. You ensure consistent data collection and analysis on key project outcomes. You work collaboratively with the senior management team to integrate cross-program activities and functions.
7. *Financial Oversight.* You are able to assist with managing the resources of your department/issue area. You manage your team to provide timely, accurate financial information, as needed, and comply with all internal financial protocols.
8. *Fund Development.* You are able to successfully secure resources for your department/issue area. You are able to effectively design funding requests, and communicate those ideas, both in writing and in person, to targeted audiences.
9. *Compliance.* You are able to ensure that all activities within your program area/department, as well as the staff you manage, comply with relevant nonprofit laws and adhere to internal policies, practices, and protocols.
10. *Organizational Culture and Values.* You are able to ensure that you and the staff you supervise practice and uphold the organization's values in your day-to-day and long-term work. You steward and exemplify an organizational culture that is productive, collaborative, and equitable.

Organizational Values

All staff at SiX are responsible for upholding our organizational values, which were developed collaboratively by all staff. These describe the way we strive to do our work together and the kind of organizational culture we want to build. As the Senior Director, Economic Justice you will be responsible for demonstrating the following behaviors in carrying out your day-to-day work:

1. *Equity and Inclusion.* Actively practice our commitment to racial, gender, economic, and social justice. Demonstrate an openness to cultivating progressive, inclusive leadership and welcoming different learning and leadership styles. Seek and accept feedback about ways to strengthen your awareness and understanding of how to create more inclusiveness in your speech and behavior. Practice humility and continuous learning. Commit to repairing relationships when your speech or behavior has promoted inequity or exclusion.
2. *Collaboration.* Proactively build relationships with your colleagues and partners. Demonstrate respectful speech and behavior. Be honest, kind, and direct in instances of conflict. Adopt a stance of "having each other's back." Resist habits of individualism and competition in favor of turning toward and building with one another.

3. *Accountability.* Demonstrate the ability to own and achieve your responsibilities at work. Attend both the results and the process by which you achieve your results. Pay attention to details, anticipate roadblocks, offer solutions, drive work forward, include relevant stakeholders when making decisions, follow through with delivering high-quality work on time.
4. *Integrity and Trust.* Do not withhold information but democratize knowledge. Acknowledge both your successes and your mistakes. Practice forthrightness, “saying the thing,” graciously giving and receiving feedback, and building your own skills and capacity as well as that of your colleagues.
5. *Initiative and Tenacity.* Take responsibility for your success and the success of your teammates. Demonstrate the ability to manage and successfully execute on the work in the context of a remote organization. Offer and seek answers and options proactively, in consultation with your supervisor, colleagues, and partners. Challenge implicit assumptions and create explicit agreements.
6. *Flexibility.* Embody a “getting to yes” attitude and a propensity for working through roadblocks, building consensus, and course correcting when necessary. Engage in continuous learning and reflection. Seek feedback. Apply your learnings to subsequent projects and responsibilities. Welcome change and seek ways to adapt to new information, people, and circumstances.
7. *Innovation.* Commit to learning and growing the organization’s work. Stay open to possibility. Greet new opportunities with curiosity and a sense of possibility and openness. Contribute to a culture that lets us grow, try new things, succeed (or fail), and learn from our efforts.

How to Apply

Interested applicants should submit a compelling cover letter and resume to jobs@stateinnovation.org. Please indicate the position you are applying for in the subject line of the email. Applications will be reviewed on a rolling basis until the position is filled. **Priority will be given to candidates who apply by February 10, 2023.**

The State Innovation Exchange is an equal opportunity employer. We encourage people of color, women, LGBTQ folks, and immigrants to apply for open positions. We do not discriminate on the basis of race, color, religion, gender, gender identity, sexual orientation, disability, national origin, age, marital, and/or veteran status or any other characteristic or activity protected by federal, state, or local law.